



Mobile Solution Assessment from CWSI

Enterprise Mobile products span a huge variety of solutions and vendors and it can be difficult to accurately assess their capabilities and gaps. Many Mobility product vendors are start-ups or new, and very niche, players and the technology capabilities and therefore the market is constantly in flux.

Organisations need to solve mobility problems, whether its core basic tools like Enterprise Mobility Management or security and compliance tools, they cannot just stand still. It can be difficult to find the skills and knowledge in-house to be able to accurately evaluate all of these solutions and in most cases there is always a trade-off of core capabilities between solutions.

CWSI have vast experience in the Enterprise Mobility space. This is literally all that we do and is the core of our value proposition. Through our vast direct experience with leading vendors, as well as our deep knowledge of the core fundamentals of mobile technologies, mobile use cases, and mobile security we have developed a methodology, the Mobile Solution Assessment (MSA) to assist organisations in evaluating any set of mobile solutions accurately and objectively.

We will work with you to ensure your business, technical, regulatory, and all other relevant requirements for a particular enterprise mobility solution are captured and prioritised. We will then use them to evaluate each vendor's capabilities and provide you with the intelligence required to make the right decision for your business.

To find out more

For more information on arranging a Mobile Security Assessment from CWSI for your organisation, please contact your account manager or call us on:

+353 (0)1 293 2500 or visit **www.cwsi.ie**

+44 (0) 2036 515 392 or visit **www.cwsi.co.uk**





Examples of Mobile Solutions that can be assessed.

- Enterprise Mobile Management for example:
 - AirWatch vs MobileIron vs Blackberry/Good vs Microsoft InTune vs MaaS360
- Application security solutions
- Mobile Data security solutions
- Secure Enterprise Messaging
- Compliance tools – SMS and Mobile call recording
- VPN and remote access products
- Enterprise File Sync & Share solutions

Typical Engagement process

- 1 Customer engagement and preparation**
CWSI will work with your organisation to identify the relevant stakeholders responsible or who should have input to the solution requirements and set a date for the MSA workshop in stage two.
- 2 MSA Workshop**
The MSA workshop is an intensive one day workshop designed to accurately capture ALL of your requirements, constraints and prioritise them accordingly. CWSI can assist client in identifying the leading vendors or client may already have a list of vendors they want to evaluate
- 3 Analysis of vendor solutions**
Using our MSA methodology our consultants will evaluate the capabilities of each vendor in scope and match them to your requirements. This method involves leveraging our own deep knowledge of solutions as well as detailed technical reviews with the relevant vendors.

4 MSA Delivery

The results from the MSA analysis will be presented to the client in the form of a detailed heat map and solution workbook with commentary and references. CWSI will also provide a short executive summary presentation.

Pricing Model

The CWSI Solution Assessment is a fixed price consultancy engagement. We charge € /£6000 to evaluate up to 3 solutions/vendors.

Each additional solution/vendor would add an additional cost of € /£1500

Why CWSI?

Our team at CWSI are unrivaled in their depth of knowledge and technical expertise to create tailored solutions to clients' requirements.

We provide MDM support as well as professional services and solution architecture, working across all industry sectors for many of Ireland and the UK's most respected organisations. Our solutions are leading edge and we stand by the quality of the work we deliver and our operational management.

"Mobility is at the core of everything we do"